

Annexure B – Pricing of FINCA School Loan Product

Tenor	Slabs	For Fresh Customers		
		Markup Rate	IRR	Documentation & Processing Fee
FINCA School Loan - Basic				
06 Months	25,000 - 150,000	29.50%	48.94%	2.50% (Min Rs. 625 / Max Rs. 3,750)
12 Months	25,000 - 150,000	28.50%	49.03%	
15 Months	25,000 - 150,000	28.50%	48.91%	
FINCA School Loan - Plus				
12 Months	150,001 - 300,000	25.50%	44.16%	2.00% or Rs. 5,000/- (Whichever is Lower)
18 Months	150,001 - 300,000	24.50%	42.30%	2.00% or Rs. 5,000/- (Whichever is Lower)
24 Months	150,001 - 300,000	23.50%	40.12%	2.00% or Rs. 5,000/- (Whichever is Lower)