

Effective from May 2, 2019

Pilot Pricing - FINCA School Loan

Tenor	Slabs	For Fresh Customers			For Repeat Customers (2nd Loan Cycle)			For Repeat Customers (3rd & Above Loan Cycle)		
		Markup Rate	IRR	Documentation & Processing Fee	Markup Rate	IRR	Documentation & Processing Fee	Markup Rate	IRR	Documentation & Processing Fee
FINCA School Loan - Basic										
06 Months	25,000 - 150,000	30.00%	49.75%	2.60%	29.50%	48.94%	2.10%	29.00%	48.14%	2.10%
12 Months	25,000 - 150,000	29.00%	49.84%		28.50%	49.03%		28.00%	48.22%	
15 Months	25,000 - 150,000	29.00%	49.70%		28.50%	48.91%		28.00%	48.11%	
FINCA School Loan - Plus										
12 Months	150,001 - 400,000	26.00%	44.98%	2.1% or Rs. 5,500/- (Whichever is Lower)	25.50%	44.16%	2.10% or Rs. 5,500/- (Whichever is Lower)	25.00%	43.34%	2.10% or Rs. 5,500/- (Whichever is Lower)
	400,001 - 500,000	Not Applicable						24.00%	41.50%	
18 Months	150,001 - 400,000	25.00%	43.09%	2.1% or Rs. 5,500/- (Whichever is Lower)	24.50%	42.30%		24.00%	41.50%	
	400,001 - 500,000	Not Applicable								
24 Months	150,001 - 400,000	24.00%	40.88%	2.1% or Rs. 5,500/- (Whichever is Lower)	23.50%	40.12%		23.00%	39.34%	
	400,001 - 500,000	Not Applicable								